Appendix C, Pricing Index Amendment No. 3 DIR-SDD-2111 Sirius Computer Solutions, Inc.

Part Number	Customer Discount % off MSRP	Description of MSRP
	22.00%	Based upon IBM reference price for configuration
	22.00%	Based upon IBM reference price for configuration
	22.00%	Based upon IBM reference price for configuration
	22.00%	Based upon IBM reference price for configuration
	22.00%	Based upon IBM reference price for configuration
	22.00%	Based upon IBM reference price for configuration
	22.00%	Based upon IBM reference price for configuration
	Part Number	Part Number Discount % off MSRP 22.00% 22.00% 22.00% 22.00% 22.00% 22.00% 22.00%

Services

*A Comprehensive description of Sirius Services is detailed in the Services Manual accompanied in the RFO response, all services pricing is highly dependent upon the size of the environment and must be formally "scoped" by Sirius. Services below are a sampling of Sirius' most in demand offerings associated with these platforms.

demand onenings associated with these platforms.			
Processor Installation and Replacement Services	for IBM System z		
Full installation, replacement, or upgrade			
Best practices system planning			
Best practices configuration & tuning			
Migration from old system	*Per Statement of		
Documentation & Skill Transfrer	Work	10.00%	Based upon Formal Statement of Work
Parallel Sysplex Design & Implementation			
Services	4		
Planning & Implementation of IBM Parallel Sysplex			
Best practices system planning	*Per Statement of		
Best practices configuration & tuning	Work	10.00%	Based upon Formal Statement of Work
			·
z/OS Migration Services			
Assessment of current sytem levels			
Development of upgrade plan to current version &			
release levels			
Upgrade and tuning services	*Per Statement of		
Assistance with third party programs	Work	10.00%	Based upon Formal Statement of Work
AMA AVOE VOE/EQA DEGAMINATION OF THE			
z/VM, z/VSE, VSE/ESA, DB2 Migration Services			
for IBM System z			
Assessment of current sytem levels			
Development of upgrade/migration plan to current			
version & release levels			
Upgrade and tuning services	*Per Statement of		
Assistance with third party programs	Work	10.00%	Based upon Formal Statement of Work

	T		
Enterprise CICS Tools and Utilities			
Implementation			
Installation for CICS Performance Analyzer	=		
Installation for CICS Interdependency Analyzer	=		
Installation for CICS Online Transmission Time	-		
Optimizer	*Per Statement of		
Skills Transfer and documentation	Work	10.00%	Based upon Formal Statement of Work
Chilis Transfer and documentation	VVOIR	10.0070	Dased apoil i offilial statement of work
Linux on IBM System z Feasibility and			
Enablement Services			
Feasibility Analysis			
Application Candidacy Report			
IFL Configuration	*Per Statement of		
IFL Proof of Conept	Work	10.00%	Based upon Formal Statement of Work
IBM System z Capacity Planning Services			
Overall Capacity Analysis	1		
Batch Workload Analysis			
Specialty Engine Sizing and Analysis	*Per Statement of		
IBM Sub-Capacity Licensing Analysis	Work	10.00%	Based upon Formal Statement of Work
		Customer	
		Discount %	
Products	Part Number	Discount % off MSRP	Description of MSRP
		off MSRP	·
Products IBM POWER Servers Family of Products (major li		off MSRP	·
		off MSRP	·
IBM POWER Servers Family of Products (major li	st of products from	off MSRP	oduct family)
IBM POWER Servers Family of Products (major li Entry & Midrange POWER Systems (eg. 710, 720,	st of products from	off MSRP	oduct family)
IBM POWER Servers Family of Products (major li	st of products from 730, 740, 750 includ	off MSRP	oduct family)
IBM POWER Servers Family of Products (major li Entry & Midrange POWER Systems (eg. 710, 720,	st of products from 730, 740, 750 includ	off MSRP	oduct family)
IBM POWER Servers Family of Products (major li Entry & Midrange POWER Systems (eg. 710, 720, Scale Out Systems (eg. S814, S822, S824, S822L))	730, 740, 750 includ 7891, 7998 (23X, 60X, 61X), 8406	extensive pro	stems & POWER Blades, Power 8
IBM POWER Servers Family of Products (major li Entry & Midrange POWER Systems (eg. 710, 720, Scale Out Systems (eg. S814, S822, S824, S822L)) Power Blades (JS12, JS22, Blade Center 703/704)	730, 740, 750 includ 7891, 7998 (23X, 60X, 61X), 8406 (70Y, 71Y)	extensive pro es Express sy 18.50%	stems & POWER Blades, Power 8
IBM POWER Servers Family of Products (major li Entry & Midrange POWER Systems (eg. 710, 720, Scale Out Systems (eg. S814, S822, S824, S822L)) Power Blades (JS12, JS22, Blade Center 703/704) Power 710 and 730 Express	730, 740, 750 includ 7891, 7998 (23X, 60X, 61X), 8406 (70Y, 71Y) 8231-E2B	extensive pro es Express sy 18.50% 18.50%	stems & POWER Blades, Power 8 IBM Standard MSRP IBM Standard MSRP
IBM POWER Servers Family of Products (major li Entry & Midrange POWER Systems (eg. 710, 720, Scale Out Systems (eg. S814, S822, S824, S822L)) Power Blades (JS12, JS22, Blade Center 703/704) Power 710 and 730 Express Power 710	730, 740, 750 includ 7891, 7998 (23X, 60X, 61X), 8406 (70Y, 71Y) 8231-E2B 8231-E1C	extensive prosess systems 18.50% 18.50% 18.50%	stems & POWER Blades, Power 8 IBM Standard MSRP IBM Standard MSRP IBM Standard MSRP
IBM POWER Servers Family of Products (major li Entry & Midrange POWER Systems (eg. 710, 720, Scale Out Systems (eg. S814, S822, S824, S822L)) Power Blades (JS12, JS22, Blade Center 703/704) Power 710 and 730 Express Power 720 Express	730, 740, 750 includ 7891, 7998 (23X, 60X, 61X), 8406 (70Y, 71Y) 8231-E2B 8231-E1C 8202-E4B	extensive prosess systems 18.50% 18.50% 18.50% 18.50%	oduct family) stems & POWER Blades, Power 8 IBM Standard MSRP
IBM POWER Servers Family of Products (major li Entry & Midrange POWER Systems (eg. 710, 720, Scale Out Systems (eg. S814, S822, S824, S822L)) Power Blades (JS12, JS22, Blade Center 703/704) Power 710 and 730 Express Power 720 Express Power 720	730, 740, 750 includ 7891, 7998 (23X, 60X, 61X), 8406 (70Y, 71Y) 8231-E2B 8231-E1C 8202-E4B 8202-E4C	extensive prosess systems 18.50% 18.50% 18.50% 18.50% 18.50%	stems & POWER Blades, Power 8 IBM Standard MSRP
IBM POWER Servers Family of Products (major li Entry & Midrange POWER Systems (eg. 710, 720, Scale Out Systems (eg. S814, S822, S824, S822L)) Power Blades (JS12, JS22, Blade Center 703/704) Power 710 and 730 Express Power 720 Express	730, 740, 750 includ 7891, 7998 (23X, 60X, 61X), 8406 (70Y, 71Y) 8231-E2B 8231-E1C 8202-E4B	extensive prosess systems 18.50% 18.50% 18.50% 18.50%	oduct family) stems & POWER Blades, Power 8 IBM Standard MSRP
IBM POWER Servers Family of Products (major li Entry & Midrange POWER Systems (eg. 710, 720, Scale Out Systems (eg. S814, S822, S824, S822L)) Power Blades (JS12, JS22, Blade Center 703/704) Power 710 and 730 Express Power 710 Power 720 Express Power 740 Express	730, 740, 750 includ 7891, 7998 (23X, 60X, 61X), 8406 (70Y, 71Y) 8231-E2B 8231-E1C 8202-E4B 8202-E4C 8205-E6B	extensive pro es Express sy 18.50% 18.50% 18.50% 18.50% 18.50% 18.50%	stems & POWER Blades, Power 8 IBM Standard MSRP
IBM POWER Servers Family of Products (major li Entry & Midrange POWER Systems (eg. 710, 720, Scale Out Systems (eg. S814, S822, S824, S822L)) Power Blades (JS12, JS22, Blade Center 703/704) Power 710 and 730 Express Power 720 Express Power 720	730, 740, 750 includ 7891, 7998 (23X, 60X, 61X), 8406 (70Y, 71Y) 8231-E2B 8231-E1C 8202-E4B 8202-E4C	extensive prosess systems 18.50% 18.50% 18.50% 18.50% 18.50%	stems & POWER Blades, Power 8 IBM Standard MSRP
IBM POWER Servers Family of Products (major li Entry & Midrange POWER Systems (eg. 710, 720, Scale Out Systems (eg. S814, S822, S824, S822L)) Power Blades (JS12, JS22, Blade Center 703/704) Power 710 and 730 Express Power 710 Power 720 Express Power 740 Express	730, 740, 750 includ 7891, 7998 (23X, 60X, 61X), 8406 (70Y, 71Y) 8231-E2B 8231-E1C 8202-E4B 8202-E4C 8205-E6B	extensive pro es Express sy 18.50% 18.50% 18.50% 18.50% 18.50% 18.50%	stems & POWER Blades, Power 8 IBM Standard MSRP
IBM POWER Servers Family of Products (major li Entry & Midrange POWER Systems (eg. 710, 720, Scale Out Systems (eg. S814, S822, S824, S822L)) Power Blades (JS12, JS22, Blade Center 703/704) Power 710 and 730 Express Power 710 Power 720 Express Power 740 Express	730, 740, 750 includ 7891, 7998 (23X, 60X, 61X), 8406 (70Y, 71Y) 8231-E2B 8231-E1C 8202-E4B 8202-E4C 8205-E6B 8247, 8284, 8286 7954, 7895, 7863,	extensive pro es Express sy 18.50% 18.50% 18.50% 18.50% 18.50% 18.50%	stems & POWER Blades, Power 8 IBM Standard MSRP
IBM POWER Servers Family of Products (major li Entry & Midrange POWER Systems (eg. 710, 720, Scale Out Systems (eg. S814, S822, S824, S822L)) Power Blades (JS12, JS22, Blade Center 703/704) Power 710 and 730 Express Power 710 Power 720 Express Power 740 Express Power 8 Scale Out Systems	730, 740, 750 includ 7891, 7998 (23X, 60X, 61X), 8406 (70Y, 71Y) 8231-E2B 8231-E1C 8202-E4B 8202-E4C 8205-E6B 8247, 8284, 8286 7954, 7895, 7863, 7893, 7906, 7916,	extensive prosess systems 18.50% 18.50% 18.50% 18.50% 18.50% 18.50% 18.50%	stems & POWER Blades, Power 8 IBM Standard MSRP
IBM POWER Servers Family of Products (major li Entry & Midrange POWER Systems (eg. 710, 720, Scale Out Systems (eg. S814, S822, S824, S822L)) Power Blades (JS12, JS22, Blade Center 703/704) Power 710 and 730 Express Power 720 Power 720 Express Power 740 Express Power 8 Scale Out Systems IBM FlexSystems (Power Compute Nodes)	730, 740, 750 includ 7891, 7998 (23X, 60X, 61X), 8406 (70Y, 71Y) 8231-E2B 8231-E1C 8202-E4B 8202-E4C 8205-E6B 8247, 8284, 8286 7954, 7895, 7863, 7893, 7906, 7916, 7917, 7953,8737	extensive prosess systems 18.50% 18.50% 18.50% 18.50% 18.50% 18.50% 18.50%	stems & POWER Blades, Power 8 IBM Standard MSRP
IBM POWER Servers Family of Products (major li Entry & Midrange POWER Systems (eg. 710, 720, Scale Out Systems (eg. S814, S822, S824, S822L)) Power Blades (JS12, JS22, Blade Center 703/704) Power 710 and 730 Express Power 720 Power 720 Express Power 740 Express Power 8 Scale Out Systems IBM FlexSystems (Power Compute Nodes) Power 750	730, 740, 750 included 7891, 7998 (23X, 60X, 61X), 8406 (70Y, 71Y) 8231-E2B 8231-E1C 8202-E4C 8205-E6B 8247, 8284, 8286 7954, 7895, 7863, 7893, 7906, 7916, 7917, 7953,8737 8233-E8B	extensive pro es Express sy 18.50% 18.50% 18.50% 18.50% 18.50% 18.50% 18.50% 18.50%	stems & POWER Blades, Power 8 IBM Standard MSRP
IBM POWER Servers Family of Products (major li Entry & Midrange POWER Systems (eg. 710, 720, Scale Out Systems (eg. S814, S822, S824, S822L)) Power Blades (JS12, JS22, Blade Center 703/704) Power 710 and 730 Express Power 720 Express Power 720 Power 740 Express Power 8 Scale Out Systems IBM FlexSystems (Power Compute Nodes) Power 750 Power 755	730, 740, 750 included 7891, 7998 (23X, 60X, 61X), 8406 (70Y, 71Y) 8231-E2B 8231-E1C 8202-E4B 8202-E4C 8205-E6B 8247, 8284, 8286 7954, 7893, 7906, 7916, 7917, 7953,8737 8233-E8B 8236-E8C	extensive prosections of MSRP extensive prosections of the prosection of the prosec	stems & POWER Blades, Power 8 IBM Standard MSRP
IBM POWER Servers Family of Products (major li Entry & Midrange POWER Systems (eg. 710, 720, Scale Out Systems (eg. S814, S822, S824, S822L)) Power Blades (JS12, JS22, Blade Center 703/704) Power 710 and 730 Express Power 720 Power 720 Express Power 740 Express Power 8 Scale Out Systems IBM FlexSystems (Power Compute Nodes) Power 750 Power 755 Power 7 Management Server Node	730, 740, 750 included 7891, 7998 (23X, 60X, 61X), 8406 (70Y, 71Y) 8231-E2B 8231-E1C 8202-E4B 8202-E4C 8205-E6B 8247, 8284, 8286 7954, 7893, 7906, 7916, 7917, 7953,8737 8233-E8B 8236-E8C 8493-A33	es Express sy 18.50% 18.50% 18.50% 18.50% 18.50% 18.50% 18.50% 18.50% 18.50% 18.50% 6.50%	stems & POWER Blades, Power 8 IBM Standard MSRP
IBM POWER Servers Family of Products (major li Entry & Midrange POWER Systems (eg. 710, 720, Scale Out Systems (eg. S814, S822, S824, S822L)) Power Blades (JS12, JS22, Blade Center 703/704) Power 710 and 730 Express Power 720 Power 720 Express Power 740 Express Power 740 Express Power 8 Scale Out Systems IBM FlexSystems (Power Compute Nodes) Power 750 Power 755 Power 7 Management Server Node IBM Power System S814	730, 740, 750 included 7891, 7998 (23X, 60X, 61X), 8406 (70Y, 71Y) 8231-E2B 8231-E1C 8202-E4B 8202-E4C 8205-E6B 8247, 8284, 8286 7954, 7895, 7863, 7893, 7906, 7916, 7917, 7953,8737 8233-E8B 8236-E8C 8493-A33 8286-41A	extensive prospective prospect	IBM Standard MSRP
IBM POWER Servers Family of Products (major li Entry & Midrange POWER Systems (eg. 710, 720, Scale Out Systems (eg. S814, S822, S824, S822L)) Power Blades (JS12, JS22, Blade Center 703/704) Power 710 and 730 Express Power 720 Express Power 720 Power 740 Express Power 8 Scale Out Systems IBM FlexSystems (Power Compute Nodes) Power 750 Power 755 Power 7 Management Server Node IBM Power System S814 IBM Power System S822	730, 740, 750 included 7891, 7998 (23X, 60X, 61X), 8406 (70Y, 71Y) 8231-E2B 8231-E1C 8202-E4B 8202-E4C 8205-E6B 8247, 8284, 8286 7954, 7893, 7906, 7916, 7917, 7953,8737 8233-E8B 8236-E8C 8493-A33 8286-41A 8284-22A	extensive prospective prospect	stems & POWER Blades, Power 8 IBM Standard MSRP
IBM POWER Servers Family of Products (major li Entry & Midrange POWER Systems (eg. 710, 720, Scale Out Systems (eg. S814, S822, S824, S822L)) Power Blades (JS12, JS22, Blade Center 703/704) Power 710 and 730 Express Power 720 Power 720 Express Power 740 Express Power 740 Express Power 8 Scale Out Systems IBM FlexSystems (Power Compute Nodes) Power 750 Power 755 Power 7 Management Server Node IBM Power System S814	730, 740, 750 included 7891, 7998 (23X, 60X, 61X), 8406 (70Y, 71Y) 8231-E2B 8231-E1C 8202-E4B 8202-E4C 8205-E6B 8247, 8284, 8286 7954, 7895, 7863, 7893, 7906, 7916, 7917, 7953,8737 8233-E8B 8236-E8C 8493-A33 8286-41A	extensive prospective prospect	IBM Standard MSRP

Enterprise POWER Systems (eg. 770, 780, 795) 9117-MMB, 9117 MMC, 9117-MMB, 9117 MMC, 9117-MMB, 9117 MMC, 9117-MMB, 9117 MHC 9179-MHB, 9117 MHC 9119-FHB 9119-FHB 9119-MME, MMD 9119-MME, MMD 9119-MHE, MHD Power Systems E880 9119-MHE, MHD Fower Systems E880 9119-MHE, MHD Fo	38.00% 38.00% 38.00% 38.00% 38.50% 32.50% 32.50% 9.50% 26.50% 26.50%	IBM Standard MSRP IBM Standard MSRP
Power 770 MMC, 9117-MMB, 9117 Power 780 9119-MHB, 9117 Power 795 9119-FHB Power Systems E870 9119-MHE, MMD Power Systems E880 9119-MHE, MHD POWER Systems Software (eg. AIX, PowerVM, VIOS, Linux on POW RedHat Enterprise Linux for P 5639-RHL, RHP SUSE Linux Enterprise Server 5639-S10, S11 BM Power HA System Mirror (Standard & 5765-H23, 5765-Enterprise) H24 SWMA 1 year 5660-H23, 5660-H24, 5661-H23, 5661-H24 BM PowerHA System Mirror (Standard & Enterprise) 5662-H23, 5662-H23, 5662-H24 BM PowerHA System Mirror (Standard & Enterprise) 5662-H23, 5662-H24 BM PowerHA System Mirror (Standard & Enterprise) 5662-H23, 5662-H24 BM PowerHA System Mirror (Standard & Enterprise) 5662-H23, 5662-H24 BM PowerHA System Mirror (Standard & Enterprise) 5662-H23, 5662-H24 BM PowerHA System Mirror (Standard & Enterprise) 5662-H23, 5662-H24 BM PowerHA System Mirror (Standard & Enterprise) 5662-H23, 5662-H24 BM PowerHA System Mirror (Standard & Enterprise) 5662-H23, 5662-H24 BM PowerHA System Mirror (Standard & Enterprise) 5662-H23, 5662-H24 BM PowerHA System Mirror (Standard & Enterprise) 5662-H23, 5662-H24 BM PowerHA System Mirror (Standard & Enterprise) 5662-H23, 5662-H24 BM PowerHA System Mirror (Standard & Enterprise) 5662-H23, 5662-H24 BM PowerHA System Mirror (Standard & Enterprise) 5662-H23, 5662-H24 BM PowerHA System Mirror (Standard & Enterprise) 5662-H23, 5662-H24 BM PowerHA System Mirror (Standard & Enterprise) 5662-H23, 5662-H23, 5662-H24 BM PowerHA System Mirror (Standard & Enterprise) 5662-H23, 5662-H23, 5662-H24 BM PowerHA System Mirror (Standard & Enterprise) 5662-H23, 5	38.00% 38.00% 38.00% 38.00% 38.50% 32.50% 32.50% 9.50% 26.50% 26.50%	IBM Standard MSRP
Power 770 MMC, 9117-MMB, 9117 Power 780 9119-MHB, 9117 Power 795 9119-FHB Power Systems E870 9119-MHE, MMD Power Systems E880 9119-MHE, MHD Power Systems E880 9119-MHE, MHD Power Systems E880 9119-MHE, MHD Power Systems Software (eg. AIX, PowerVM, VIOS, Linux on POW RedHat Enterprise Linux for P 5639-RHL, RHP SUSE Linux Enterprise Server 5639-S10, S11 BM Power HA System Mirror (Standard & 5765-H23, 5765-Enterprise) H24 SWMA 1 year 5660-H23, 5660-H24, 5661-H23, 5661-H24 BM PowerHA System Mirror (Standard & Enterprise) 5662-H23, 5662-H23, 5662-H24 BM PowerHA System Mirror (Standard & Enterprise) 5662-H23, 5662-H24 BM PowerHA System Mirror (Standard & Enterprise) 5662-H23, 5662-H24 BM PowerHA System Mirror (Standard & Enterprise) 5662-H23, 5662-H24 BM PowerHA System Mirror (Standard & Enterprise) 5662-H23, 5662-H24 BM PowerHA System Mirror (Standard & Enterprise) 5662-H23, 5662-H24 BM PowerHA System Mirror (Standard & Enterprise) 5662-H23, 5662-H24 BM PowerHA System Mirror (Standard & Enterprise) 5662-H23, 5662-H24 BM PowerHA System Mirror (Standard & Enterprise) 5662-H23, 5662-H24 BM PowerHA System Mirror (Standard & Enterprise) 5662-H23, 5662-H24 BM PowerHA System Mirror (Standard & Enterprise) 5662-H23, 5662-H24 BM PowerHA System Mirror (Standard & Enterprise) 5662-H23, 5662-H24 BM PowerHA System Mirror (Standard & Enterprise) 5662-H23, 5662-H24 BM PowerHA System Mirror (Standard & Enterprise) 5662-H23, 5662-H24 BM PowerHA System Mirror (Standard & Enterprise) 5662-H23, 5662-H23, 5662-H24 BM PowerHA System Mirror (Standard & Enterprise) 5662-H23, 5662-H23, 5662-H24 BM PowerHA System Mirror (Standard & Enterprise) 5662-H23, 5662-	38.00% 38.00% 38.00% 38.00% 38.50% 32.50% 32.50% 9.50% 26.50% 26.50%	IBM Standard MSRP
Power 770 MMC, 9117-MMB, 9117 Power 780 9119-MHB, 9117 Power 795 9119-FHB Power Systems E870 9119-MHE, MMD Power Systems E880 9119-MHE, MHD Power Systems E880 9119-MHE, MHD Power Systems E880 9119-MHE, MHD Power Systems Software (eg. AIX, PowerVM, VIOS, Linux on POW RedHat Enterprise Linux for P 5639-RHL, RHP BUSE Linux Enterprise Server 5639-S10, S11 BM Power HA System Mirror (Standard & 5765-H23, 5765-H24 Enterprise) H24 S660-H23, 5660-H24, 5661-H23, 5661-H24 BM PowerHA System Mirror (Standard & Enterprise) 5662-H23, 5662-H23, 5662-H24 BM PowerHA System Mirror (Standard & Enterprise) 5662-H23, 5662-H24 BM PowerHA System Mirror (Standard & Enterprise) 5662-H23, 5662-H24 BM PowerHA System Mirror (Standard & Enterprise) 5662-H23, 5662-H24 BM PowerHA System Mirror (Standard & Enterprise) 5662-H23, 5662-H24 BM PowerHA System Mirror (Standard & Enterprise) 5662-H23, 5662-H24 BM PowerHA System Mirror (Standard & Enterprise) 5662-H23, 5662-H24 BM Power HA System Mirror (Standard & Enterprise) 5662-H23, 5662-H24 BM Power HA System Mirror (Standard & Enterprise) 5662-H23, 5662-H24 BM Power HA System Mirror (Standard & Enterprise) 5662-H23, 5662-H24 BM Power HA System Mirror (Standard & Enterprise) 5662-H23, 5662-H24 BM Power HA System Mirror (Standard & Enterprise) 5662-H23, 5662-H24 BM Power HA System Mirror (Standard & Enterprise) 5662-H23, 5662-H24 BM Power HA System Mirror (Standard & Enterprise) 5662-H23, 5662-H23, 5662-H24 BM Power HA System Mirror (Standard & Enterprise) 5662-H23, 5662-H23, 5662-H24 BM Power HA System Mirror (Standard & Enterprise) 5662-H23, 5663-H23, 5662-H23, 5663-H23, 5662-H23, 5663-H23, 56	38.00% 38.00% 38.00% 38.00% 38.50% 32.50% 32.50% 9.50% 26.50% 26.50%	IBM Standard MSRP
Power 770 MMC, 9117-MME 9179-MHB, 9117 MHC Power 780 9119-FHB Power Systems E870 9119-MME, MMD Power Systems E880 9119-MHE, MHD POWER Systems Software (eg. AIX, PowerVM, VIOS, Linux on POW RedHat Enterprise Linux for P 5639-RHL, RHP SUSE Linux Enterprise Server 5639-S10, S11 BM Power HA System Mirror (Standard & 5765-H23, 5765-H24 5660-H24, 5661-H24, 5661-H23, 5061-H24 BM PowerHA System Mirror (Standard & Enterprise) 5662-H23, 5662-H24 BM PowerHA System Mirror (Standard & Enterprise) 5662-H23, 5662-H24 BM PowerHA System Mirror (Standard & Enterprise) 5662-H23, 5662-H24 BM PowerHA System Mirror (Standard & Enterprise) 5662-H23, 5662-H24 BM PowerHA System Mirror (Standard & Enterprise) 5662-H23, 5662-H24 BM PowerHA System Mirror (Standard & Enterprise) 5662-H23, 5662-H24 BM PowerHA System Mirror (Standard & Enterprise) 5662-H23, 5662-H24 BM PowerHA System Mirror (Standard & Enterprise) 5662-H23, 5662-H24 BM PowerHA System Mirror (Standard & Enterprise) 5662-H23, 5662-H24 BM PowerHA System Mirror (Standard & Enterprise) 5662-H23, 5662-H24 BM PowerHA System Mirror (Standard & Enterprise) 5662-H23, 5662-H24 BM PowerHA System Mirror (Standard & Enterprise) 5662-H23, 5662-H24 BM PowerHA System Mirror (Standard & Enterprise) 5662-H23, 5662-H24 BM PowerHA System Mirror (Standard & Enterprise) 5662-H23, 5662-H24 BM PowerHA System Mirror (Standard & Enterprise) 5662-H23, 5662-H24 BM PowerHA System Mirror (Standard & Enterprise) 5662-H23, 5662-H24 BM PowerHA System Mirror (Standard & Enterprise) 5662-H23, 5662-H24 BM PowerHA System Mirror (Standard & Enterprise) 5662-H23, 5662-H24 BM PowerHA System Mirror (Standard & Enterprise) 5662-H23, 5662-H23, 5662-H24 BM PowerHA System Mirror (Standard & Enterprise) 5661-H24	38.00% 38.00% 38.00% 38.00% 38.50% 32.50% 32.50% 9.50% 26.50% 26.50%	IBM Standard MSRP
Power 780 MHC Power 795 9119-FHB Power Systems E870 9119-MME, MMD Power Systems E880 9119-MHE, MHD Power Systems Software (eg. AIX, PowerVM, VIOS, Linux on POW RedHat Enterprise Linux for P 5639-RHL, RHP SUSE Linux Enterprise Server 5639-S10, S11 BM Power HA System Mirror (Standard & 5765-H23, 5765-H24) Enterprise) H24 BM PowerHA System Mirror (Standard & Enterprise) 5660-H23, 5660-H24, 5661-H24 BM PowerHA System Mirror (Standard & Enterprise) 5662-H23, 5662-H24 BM PowerHA System Mirror (Standard & Enterprise) 5662-H23, 5662-H24 BM PowerHA System Mirror (Standard & Enterprise) 5662-H23, 5662-H24 BM PowerHA System Mirror (Standard & Enterprise) 5662-H23, 5662-H24 BM PowerHA System Mirror (Standard & Enterprise) 5662-H23, 5662-H24 SWMA 3 year 5765, 5660-5664 5765, 5660-5664 5765, 5770-5773	38.00% 38.00% 32.50% 32.50% 32.50% ER) 9.50% 9.50% 26.50%	IBM Standard MSRP
Power 780 MHC Power 795 9119-FHB Power Systems E870 9119-MME, MMD Power Systems E880 9119-MHE, MHD POWER Systems Software (eg. AIX, PowerVM, VIOS, Linux on POW RedHat Enterprise Linux for P 5639-RHL, RHP SUSE Linux Enterprise Server 5639-S10, S11 BM Power HA System Mirror (Standard & 5765-H23, 5765-H24 BM PowerHA System Mirror (Standard & Enterprise) H24 BM PowerHA System Mirror (Standard & Enterprise) 5660-H23, 5660-H24 BM PowerHA System Mirror (Standard & Enterprise) 5662-H23, 5662-H24 BM PowerHA System Mirror (Standard & Enterprise) 5662-H23, 5662-H24 BM PowerHA System Mirror (Standard & Enterprise) 5662-H23, 5662-H24 BM PowerHA System Mirror (Standard & Enterprise) 5662-H23, 5662-H24 BM PowerHA System Mirror (Standard & Enterprise) 5662-H23, 5662-H24 BM PowerHA System Mirror (Standard & Enterprise) 5662-H23, 5662-H24 BM PowerHA System Mirror (Standard & Enterprise) 5662-H23, 5662-H24 BM PowerHA System Mirror (Standard & Enterprise) 5662-H23, 5662-H24 BM PowerHA System Mirror (Standard & Enterprise) 5662-H23, 5662-H24 BM PowerHA System Mirror (Standard & Enterprise) 5662-H23, 5662-H24 BM PowerHA System Mirror (Standard & Enterprise) 5662-H23, 5662-H24 BM PowerHA System Mirror (Standard & Enterprise) 5662-H23, 5662-H24 BM PowerHA System Mirror (Standard & Enterprise) 5662-H23, 5662-H24 BM PowerHA System Mirror (Standard & Enterprise) 5662-H23, 5662-H24 BM PowerHA System Mirror (Standard & Enterprise) 5662-H23, 5662-H24 BM PowerHA System Mirror (Standard & Enterprise) 5662-H23, 5662-H24 BM PowerHA System Mirror (Standard & Enterprise) 5662-H23, 5662-H24 BM PowerHA System Mirror (Standard & Enterprise) 5662-H23, 5662-H23, 5662-H24 BM PowerHA System Mirror (Standard & Enterprise) 5662-H23, 5662-H23, 5662-H24 BM PowerHA System Mirror (Standard & Enterprise) 5662-H23,	38.00% 38.00% 38.00% 32.50% 32.50% 9.50% 9.50% 26.50% 26.50%	IBM Standard MSRP
Power 795 Power Systems E870 Power Systems E880 Power Systems E880 Power Systems Software (eg. AIX, PowerVM, VIOS, Linux on POW RedHat Enterprise Linux for P SUSE Linux Enterprise Server BM Power HA System Mirror (Standard & 5765-H23, 5765-H24 Enterprise) BM PowerHA System Mirror (Standard & Enterprise) BM PowerHA System Mirror (Standard & Enterprise) SWMA 1 year BM PowerHA System Mirror (Standard & Enterprise) SWMA 3 year 5765, 5660-5664 5697, 5716, 5722 All other IBM Licensed Programs & Software 5761, 5770-5773	38.00% 32.50% 32.50% 32.50% P.50% 26.50% 26.50% 26.50%	IBM Standard MSRP
Power Systems E870 9119-MME, MMD Power Systems E880 9119-MHE, MHD POWER Systems Software (eg. AIX, PowerVM, VIOS, Linux on POW RedHat Enterprise Linux for P 5639-RHL, RHP SUSE Linux Enterprise Server 5639-S10, S11 BM Power HA System Mirror (Standard & 5765-H23, 5765-H24 Enterprise) 5660-H23, 5660-H24 BM PowerHA System Mirror (Standard & Enterprise) 5661-H24 BM PowerHA System Mirror (Standard & Enterprise) 5662-H23, 5662-SWMA 3 year 5765, 5660-5664 5765, 5660-5664 5697, 5716, 5722 All other IBM Licensed Programs & Software 5761, 5770-5773	32.50% 32.50% ER) 9.50% 9.50% 26.50% 26.50%	IBM Standard MSRP
POWER Systems Software (eg. AIX, PowerVM, VIOS, Linux on POW RedHat Enterprise Linux for P 5639-RHL, RHP SUSE Linux Enterprise Server 5639-S10, S11 BM Power HA System Mirror (Standard & 5765-H23, 5765-H24 5660-H24, 5661-H24, 5661-H23, 5661-H24 BM PowerHA System Mirror (Standard & Enterprise) 5662-H23, 5662-H24 BM PowerHA System Mirror (Standard & Enterprise) 5662-H23, 5662-H24 SWMA 3 year 5765, 5660-5664 5697, 5716, 5722 5761, 5770-5773	32.50% ER) 9.50% 9.50% 26.50% 26.50%	IBM Standard MSRP
POWER Systems Software (eg. AIX, PowerVM, VIOS, Linux on POW RedHat Enterprise Linux for P SUSE Linux Enterprise Server BM Power HA System Mirror (Standard & 5765-H23, 5765-H24 Enterprise) BM PowerHA System Mirror (Standard & Enterprise) SWMA 1 year BM PowerHA System Mirror (Standard & Enterprise) SWMA 3 year 5765, 5660-5664 5697, 5716, 5722 All other IBM Licensed Programs & Software 5761, 5770-5773	9.50% 9.50% 26.50% 26.50%	IBM Standard MSRP IBM Standard MSRP IBM Standard MSRP IBM Standard MSRP
RedHat Enterprise Linux for P 5639-RHL, RHP SUSE Linux Enterprise Server 5639-S10, S11 BM Power HA System Mirror (Standard & 5765-H23, 5765-H24 Enterprise) 5660-H23, 5660-H24, 5661-H23, 5661-H24 BM PowerHA System Mirror (Standard & Enterprise) 5661-H24 BM PowerHA System Mirror (Standard & Enterprise) 5662-H23, 5662-H24 SWMA 3 year 5765, 5660-5664 All other IBM Licensed Programs & Software 5761, 5770-5773	9.50% 9.50% 26.50% 26.50%	IBM Standard MSRP IBM Standard MSRP IBM Standard MSRP
RedHat Enterprise Linux for P 5639-RHL, RHP SUSE Linux Enterprise Server 5639-S10, S11 BM Power HA System Mirror (Standard & 5765-H23, 5765-H24 Enterprise) 5660-H23, 5660-H24, 5661-H23, 5661-H24 BM PowerHA System Mirror (Standard & Enterprise) 5661-H24 BM PowerHA System Mirror (Standard & Enterprise) 5662-H23, 5662-H24 SWMA 3 year 5765, 5660-5664 All other IBM Licensed Programs & Software 5761, 5770-5773	9.50% 9.50% 26.50% 26.50%	IBM Standard MSRP IBM Standard MSRP IBM Standard MSRP
SUSE Linux Enterprise Server BM Power HA System Mirror (Standard & 5765-H23, 5765-H24, 5765-H24) Enterprise) BM PowerHA System Mirror (Standard & Enterprise) SWMA 1 year BM PowerHA System Mirror (Standard & Enterprise) SWMA 3 year S661-H24 S662-H23, 5662-H24 S661-H24 S662-H23, 5662-H24 S662-H23, 5662-H24 SWMA 3 year S765, 5660-5664 5697, 5716, 5722 SMI other IBM Licensed Programs & Software S761, 5770-5773	9.50% 26.50% 26.50% 26.50%	IBM Standard MSRP IBM Standard MSRP IBM Standard MSRP
BM Power HA System Mirror (Standard & 5765-H23, 5765-H24	26.50% 26.50% 26.50%	IBM Standard MSRP IBM Standard MSRP
Enterprise) H24 5660-H23, 5660- BM PowerHA System Mirror (Standard & Enterprise) H24, 5661-H23, 5661-H24 BM PowerHA System Mirror (Standard & Enterprise) 5662-H23, 5662- SWMA 3 year 5765, 5660-5664 5765, 5660-5664 5697, 5716, 5722 All other IBM Licensed Programs & Software 5761, 5770-5773	26.50% 26.50% 26.50%	IBM Standard MSRP
Enterprise) H24 5660-H23, 5660- BM PowerHA System Mirror (Standard & Enterprise) H24, 5661-H23, 5661-H24 BM PowerHA System Mirror (Standard & Enterprise) 5662-H23, 5662- SWMA 3 year 5765, 5660-5664 5765, 5660-5664 5697, 5716, 5722 All other IBM Licensed Programs & Software 5761, 5770-5773	26.50%	IBM Standard MSRP
BM PowerHA System Mirror (Standard & Enterprise)	26.50% 26.50%	
SWMA 1 year 5661-H24 IBM PowerHA System Mirror (Standard & Enterprise) 5662-H23, 5662- SWMA 3 year 5765, 5660-5664 5697, 5716, 5722 All other IBM Licensed Programs & Software 5761, 5770-5773	26.50%	
SWMA 1 year 5661-H24 IBM PowerHA System Mirror (Standard & Enterprise) 5662-H23, 5662- SWMA 3 year 5765, 5660-5664 5697, 5716, 5722 All other IBM Licensed Programs & Software 5761, 5770-5773	26.50%	
BM PowerHA System Mirror (Standard & Enterprise) 5662-H23, 5662-SWMA 3 year H24 5765, 5660-5664 5697, 5716, 5722 All other IBM Licensed Programs & Software 5761, 5770-5773	26.50%	IBM Standard MSRP
SWMA 3 year H24 5765, 5660-5664 5697, 5716, 5722 All other IBM Licensed Programs & Software 5761, 5770-5773	26.50%	IBM Standard MSRP
5765, 5660-5664 5697, 5716, 5722 All other IBM Licensed Programs & Software 5761, 5770-5773	,),	
5697, 5716, 5722 All other IBM Licensed Programs & Software 5761, 5770-5773	2,	
5697, 5716, 5722 All other IBM Licensed Programs & Software 5761, 5770-5773	2,	
5697, 5716, 5722 All other IBM Licensed Programs & Software 5761, 5770-5773	2,	
All other IBM Licensed Programs & Software 5761, 5770-5773		
•		
walmenance (all net meladed in above pricing)	20.50%	IBM Standard MSRP
	20.0070	
POWER Systems Pheripherals & Options (eg. AIX, PowerVM, VIOS,	Linux on POW	(FR)
7014, 7036, 7042		
Miscellaneous Peripherals 7310 (all)	9.50%	IBM Standard MSRP
Flat Panel Console 7316-XXX	21.50%	IBM Standard MSRP
TOTO AXX	21.0070	IDIVI Glaridard MORI
Services		
JEI VICES		1
Power Architectural Review		
Documents current IT Environment and builds a	1	T
strategic future plan		
Uses a consistent proven mehtodology and best		
practices	<u> </u>	
Includes Sirius SME's, technical specialists, and IT *Per Statement o		Basedon of Familia (1977)
Consultants	10.00%	Based upon Formal Statement of Work
Establish an agreed upon Power Systems Futrue		
roadmap		<u> </u>
Provides a technology foundation, design		
alternatives, and TCO Analysis		
Common Infractions Continuing the Archivele and Declare Continuing		
Server Infrastructure Optimization Analysis and Design Services Comprehensive Analysis of Current State		

Sirius	Computer Solution	ons, Inc.	
Future State Discussions, Interviews, and			
Requirements		10.00%	Based upon Formal Statement of Work
Gap Analysis	*Per Statement of	10.0070	Basea apon i omiai etatement ei vient
Comprehensive Design, TCO, and Logical Layout	Work		
Deliverables			
Bill of Materials for Future State Design			
Operating System Upgrade Services for POWER		<u> </u>	
Upgrade and installation to most current release of	*Per Statement of		
Operating Sys.	Work	10.00%	Based upon Formal Statement of Work
operating Gyer	Tronc	1010070	
Installation Serivces for IBM Power Systems			
Per Scope of Work, best practices installation of HW	and System SW		
Ter coope or work, best practices installation of rive	*Per Statement of	T .	
Installation, Configuration, and Skills Transfer	Work	10.00%	Based upon Formal Statement of Work
installation, Configuration, and Okilis Transici	TVOIK	10.0070	Based apoil i offiai clatement of work
Logical Partitioning and Virtualization Implement	ation Services		1
Planning, installation, and configuration of PowerVM,			
Live Partition Mobility, Workload Partitions, Micro Pa			
LIVE I AITHUOTI MODILILY, MOTRIDAU PAITHUOTIS, MICTO PA	*Per Statement of		1
Best Practices	Work	10.00%	Based upon Formal Statement of Work
best Practices	VVOIK	10.00%	based upon Formal Statement of Work
Parformance Analysis and Tuning Sarvisce for Bo	L Systems	<u> </u>	
Performance Analysis and Tuning Services for Po			
Install and configure performance assurance softwar	<u>e </u>		
Data Collection			
Data Analysis			
Interviews	T.= -	T	1
Formal recommendations for system tuning and	*Per Statement of		
capacity planning	Work	10.00%	Based upon Formal Statement of Work
Health Check Services for Power Systems			
Review and document servers configuration (HW, SV	N, Apps, LPARs)		
Complete Security Review			
Backup & Recover Review			
Storage Management			
Performance Review (Memory, Storage, CPU, Job)			
	*Per Statement of		
Formal Report on Findings and Recommendations	Work	10.00%	Based upon Formal Statement of Work
High Availability Assessment and Implementation	Services for Powe	r	
Installation Planning Session			
Software Installation Assistance and Knowledge Trar	nsfer		
Configuration of High Availability Environment			
Test Failover Scenario's			
	*Per Statement of		
Formal Documentation	Work	10.00%	Based upon Formal Statement of Work
	<u> </u>		
		Customer	
		Discount %	
		Discoult /0	
Products	Part Number	off MSRP	Description of MSRP

Entry IBM Disk Systems (eg. DS3500)			
DS3512 SYSTEM STORAGE EXPRESS	1746A2D	34.50%	IBM Standard MSRP
EXP3512 SYSTEM STORAGE EXPRESS	1746A2E	34.50%	IBM Standard MSRP
DS3512 SYSTEM STORAGE EXPRESS	1746A2S	34.50%	IBM Standard MSRP
RR DS3524 SYSTEM STORAGE	1746A4D	32.50%	IBM Standard MSRP
RR EXP3524 SYSTEM STORAGE	1746A4E	32.50%	IBM Standard MSRP
DS3524 SYSTEM STORAGE EXPRESS	1746A4S	32.50%	IBM Standard MSRP
DS3524 EXPRESS DC DUAL	1746T4D	32.50%	IBM Standard MSRP
EXP3524 EXPRESS DC STORAGE	1746T4E	32.50%	IBM Standard MSRP
Midrange Disk Systems (eg. Storwize v3700, v7	7000, v5000, DS5000, D	S5020, DCS	3700)
Storwize V5000 HW 3 Year	2078	48.50%	IBM Standard MSRP
Storwize V5000 HW 1 Year	2077	48.50%	IBM Standard MSRP
Storwize V5000 SW	5639	48.50%	IBM Standard MSRP
	2072, 2073, 2076,		
	2076, 2078		
Storwize V7000 HW	(Including IFS)	55.50%	IBM Standard MSRP
	5639 (VM1, RM1		
Storwize V7000 SW	Including IFS)	55.50%	IBM Standard MSRP
V7000 RTC or external SVC	5639 (CP1, EV1)	55.50%	IBM Standard MSRP
DS5000 Controller	1818 (51A, 53A)	55.50%	IBM Standard MSRP
	(- ,)		
	1818-RSx		
DS5000 RSA	(Remote Support)	55.50%	IBM Standard MSRP
DS5000 EXP	1818 (D1A, G1A)	62.50%	IBM Standard MSRP
DS4700, DS5020	1814 (20A, 70x)	43.50%	IBM Standard MSRP
DS5020 EXP510	1814 (52A)	57.50%	IBM Standard MSRP
DS4000 EXP810	1812 (all)	57.50%	IBM Standard MSRP
DS4800	1815	57.50%	IBM Standard MSRP
DCS3700	1818 (80C, 80E)	39.50%	IBM Standard MSRP
DS6000	1725, 1750	57.50%	IBM Standard MSRP
		0110070	
Enterprise IBM Disk Systems (eg. DS8000, XIV,	SONAS)		1
DS8000 HW (0-25TB) - HW Only	2107, 242x	74.50%	IBM Standard MSRP
DS8000 HW (25-75TB) - HW Only	2107, 242x	76.50%	IBM Standard MSRP
DS8000 HW (75TB+) - HW Only	2107, 242x	79.50%	IBM Standard MSRP
DS8000 Advanced Function SW	2244, 239x	74.50%	IBM Standard MSRP
XIV HW Full, Partial (3-yr)	2812 (A14, 114)	69.50%	IBM Standard MSRP
XIV HW Full, Partial (1-yr)	2810 (A14, 114)	69.50%	IBM Standard MSRP
XIV SW (all configs)	5639 (XXA, etc)	61.50%	IBM Standard MSRP
7.17 GVV (dii ceringe)	2810, 28112 (A14,	01.0070	IBM Grandard Morri
XIV MES	114)	69.50%	IBM Standard MSRP
XIV WEG	2810, 2812 (A14,	03.3070	IBW Glandard Work
	114, new or		
XIV COD	activitation)	59.50%	IBM Standard MSRP
Sonas HW	2851	61.50%	IBM Standard MSRP
Sonas nw	5639 (NN1, etc)	61.50%	IBM Standard MSRP
30.0.00	OUGO (ININI, GIO)	01.0070	IDM Clandard MOIN
San Volume Controller			1
San Volume Controller HW	2145	57 500/	IBM Standard MSRP
San volume Contioner TVV	2145	57.50%	אסמון אומווע ואוטדר

	On itas Computer Colutio	,	
Con Values a Controller 200	5639, 5641 - VC6,	F0 F00/	IDM Cranderd MCDC
San Volume Controller SW	CP1, EV1, etc)	58.50%	IBM Standard MSRP
Flash Systems			
BM FlashSystem 810 Storage System	9830, 9833	24.50%	IBM Standard MSRP
BM FlashSystem 820 Storage System	9834	24.50%	IBM Standard MSRP
BM FlashSystem 840	9840	24.50%	IBM Standard MSRP
BM FlashSystem 900	9840, 9843	24.50%	IBM Standard MSRP
lash System Enclosures	9846, 9848	24.50%	IBM Standard MSRP
lash System SW	5639-XXX	24.50%	IBM Standard MSRP
DM Network Attached Cteres 9 DtC (es. N	12000 = C000 = 7000 Catau		
BM Network Attached Storage & RtC (eg. N	12452 2452	7ays) 58.50%	IBM Standard MSRP
Real Time Compression HW			
Real Time Compression SW	5621	58.50%	IBM Standard MSRP
ligh End Tape	1		
HE Tape	3592 (E07)	57.50%	IBM Standard MSRP
•	3592 (E06, EU6)	57.50%	IBM Standard MSRP
	, , ,		
	3592 (E05, other)	61.50%	IBM Standard MSRP
	3952	59.50%	IBM Standard MSRP
	3953 (F05)	54.50%	IBM Standard MSRP
	3953 (L05)	39.50%	IBM Standard MSRP
	3953 (S54)	56.50%	IBM Standard MSRP
	3956	69.50%	IBM Standard MSRP
	3957	69.50%	IBM Standard MSRP
	5639 (LT1, TL1,		
	HAA)	57.50%	IBM Standard MSRP
.TO Tape			
TO	3752	44.50%	IBM Standard MSRP
•	3573	44.50%	IBM Standard MSRP
	3576	53.50%	IBM Standard MSRP
	3580	24.50%	IBM Standard MSRP
	3584	60.50%	IBM Standard MSRP
	3588 (F3B, F4A -	00.0070	IBW Standard WOTT
	LTO3, LTO4)	64.50%	IBM Standard MSRP
	3588 (F5A -	04.5070	IDW Standard WORT
	LTO5)	58.50%	IBM Standard MSRP
	7216	24.50%	IBM Standard MSRP
	3222	49.50%	IBM Standard MSRP
/irtual Tape Systems (eg. TS7700, TS76500			
ProtecTIER Gateway HW	3958 (DD5)	60.50%	IBM Standard MSRP
ProtecTIER Gateway SW	5639 (PTA, etc)	60.50%	IBM Standard MSRP
ProtecTIER Appliance HW	3958 (AP1)	50.50%	IBM Standard MSRP
ProtecTIER Appliance SW	5639 (PTB, etc)	50.50%	IBM Standard MSRP
ProtecTIER Appliance Express HW	3959 (Sm2)	49.50%	IBM Standard MSRP
ProtecTIER Appliance Express SW	5639 (PTC, etc)	49.50%	IBM Standard MSRP
Toma Madia			
Tape Media	2500	50 500/	IDM Standard MSDD
Media	3589	52.50%	IBM Standard MSRP

Miscellaneous HW/SW	DIR-SDD-2111 Sirius Computer Solutions, Inc.			
BM FlashSystem 9840, 9831 9840, 9831 9846, 9848 6639 15.00% BM Standard MSRP 15.00%		3599	44.50%	IBM Standard MSRP
BM FlashSystem	Miscellaneous HW/SW			
BM FlashSystem		10040 0004 I		
SAN Fabric		•		
Accepted	PM Floob System		15 000/	IDM Standard MSDD
SSPC_SW				
FPC				
Select Se08 (PC2, etc.) Select				
Section Sect		` ' '		
Systems Director SW				
Systems Director SW	lasircopy Manager	3000 (ACO, etc.)	30.3076	IDW Startdard WSK1
Systems Director SW		5765 5660 5661		
ASM Same S				
SAN Fabric 2005 34.50% IBM Standard MSRP 2053 39.50% IBM Standard MSRP 2054 49.50% IBM Standard MSRP 2062 (MES Only) 59.50% IBM Standard MSRP 2109-C36 44.50% IBM Standard MSRP 2109-M48 44.50% IBM Standard MSRP 2109-M48 44.50% IBM Standard MSRP 2417 39.50% IBM Standard MSRP 2498 39.50% IBM Standard MSRP 2498 39.50% IBM Standard MSRP 2499 49.50% IBM Standard MSRP 2499 3758 44.50% IBM Standard MSRP 2499 39.50% IBM Standard MSRP 2499 39.50% IBM Standard MSRP 2499 3759 39.50% IBM Standard MSRP 2499 24.50% IBM Standard MSRP 2474 24.50%	Systems Director SW	· · · · · · · · · · · · · · · · · · ·	58 50%	IBM Standard MSPD
2005 34.50% IBM Standard MSRP 2053 39.50% IBM Standard MSRP 2054 49.50% IBM Standard MSRP 2054 49.50% IBM Standard MSRP 2062 (MES Only) 59.50% IBM Standard MSRP 2109-C36 44.50% IBM Standard MSRP 2109-C36 44.50% IBM Standard MSRP 2109-M48 44.50% IBM Standard MSRP 2417 39.50% IBM Standard MSRP 2417 39.50% IBM Standard MSRP 2499 49.50% IBM Standard MSRP 2499 49.50% IBM Standard MSRP 3722 39.50% IBM Standard MSRP 3759 39.50% IBM Standard MSRP 3759 39.50% IBM Standard MSRP 4003 24.50% IBM Standard MSRP 4003 24.50% IBM Standard MSRP 4274 42.50% IBM Standard MSRP 4274	Systems Director SW	(ASIVI)	30.3076	IDIVI Staridard IVISINF
2005 34.50% IBM Standard MSRP 2053 39.50% IBM Standard MSRP 2054 49.50% IBM Standard MSRP 2062 (MES Only) 59.50% IBM Standard MSRP 2109-C36 44.50% IBM Standard MSRP 2109-C36 44.50% IBM Standard MSRP 2109-M8 44.50% IBM Standard MSRP 2109-M8 44.50% IBM Standard MSRP 2497 39.50% IBM Standard MSRP 2498 39.50% IBM Standard MSRP 2498 39.50% IBM Standard MSRP 2499 49.50% IBM Standard MSRP 3752 39.50% IBM Standard MSRP 3758 44.50% IBM Standard MSRP 3758 44.50% IBM Standard MSRP 3758 44.50% IBM Standard MSRP 4274 24.50% IBM Standard MSRP 4274 42.50% IBM Standard MSRP 427	SAN Fahric	I		
2053		2005	34 50%	IBM Standard MSDD
2054	SAN/Data Center Networking			
2062 (MES Only) 59.50% IBM Standard MSRP 2109-C36 44.50% IBM Standard MSRP 2109-M48 44.50% IBM Standard MSRP 2417 39.50% IBM Standard MSRP 2417 39.50% IBM Standard MSRP 2498 39.50% IBM Standard MSRP 2499 49.50% IBM Standard MSRP 3722 39.50% IBM Standard MSRP 3758 44.50% IBM Standard MSRP 3758 39.50% IBM Standard MSRP 4003 24.50% IBM Standard MSRP 4274 24.50% IBM Standard MSRP 4274 24.50% IBM Standard MSRP 4274 24.50% IBM Standard MSRP 5639 (NA1, etc) 49.50% IBM Standard MSRP 5639 (FE1, etc) 2.50% IBM Standard MSRP 5639 (FE1, etc) 2.50% IBM Standard MSRP 564003 24.50% IBM Standard MSRP 56509 (FE1, etc) 2.50% IBM Standard MSRP 564003 24.50% IBM Standard MSRP 56509 (FE1, etc) 2.50% IBM Standard MSRP 564003 24.50% IBM Standard MSRP 56509 (FE1, etc) 2.50% IBM Standard MSRP 56509 (FE1, etc) 2.50% IBM Standard MSRP 56700 IBM Standard MSRP 56700 IBM Standard MSRP 5700				
2109-C36 44.50% IBM Standard MSRP 2109-M48 44.50% IBM Standard MSRP 2417 39.50% IBM Standard MSRP 2498 39.50% IBM Standard MSRP 2498 39.50% IBM Standard MSRP 2499 49.50% IBM Standard MSRP 3752 39.50% IBM Standard MSRP 3758 44.50% IBM Standard MSRP 3758 44.50% IBM Standard MSRP 4003 24.50% IBM Standard MSRP 4003 24.50% IBM Standard MSRP 4274 24.50% IBM Standard MSRP 5639 (NA1, etc) 49.50% IBM Standard MSRP 5639 (FE1, etc) 2.50% IBM Standard MSRP 5639 (FE1, etc) 2.50% IBM Standard MSRP 5639 (FE1, etc) 5.50% IBM Standard MS				
2109-M48 44.50% IBM Standard MSRP 2417 39.50% IBM Standard MSRP 2498 39.50% IBM Standard MSRP 2499 49.50% IBM Standard MSRP 3722 39.50% IBM Standard MSRP 3722 39.50% IBM Standard MSRP 3758 44.50% IBM Standard MSRP 3759 39.50% IBM Standard MSRP 4003 24.50% IBM Standard MSRP 4274 24.50% IBM Standard MSRP 4274 24.50% IBM Standard MSRP 5639 (NA1, etc) 49.50% IBM Standard MSRP 5639 (FE1, etc) 2.50% IBM Stand				
2417 39.50% IBM Standard MSRP 2499 39.50% IBM Standard MSRP 2499 49.50% IBM Standard MSRP 3722 39.50% IBM Standard MSRP 3722 39.50% IBM Standard MSRP 3758 44.50% IBM Standard MSRP 3758 39.50% IBM Standard MSRP 3759 39.50% IBM Standard MSRP 4003 24.50% IBM Standard MSRP 4274 42.50% 42.50% IBM Standard MSRP 4274 42.50% 42.				
2498 39.50% IBM Standard MSRP 2499 49.50% IBM Standard MSRP 3722 39.50% IBM Standard MSRP 3758 44.50% IBM Standard MSRP 3758 39.50% IBM Standard MSRP 3759 39.50% IBM Standard MSRP 4003 24.50% IBM Standard MSRP 4274 24.50% IBM Standard MSRP 4275 49.50% IBM Standard MSRP 4276 49.50% IBM Standard MSRP 4276 49.50% IBM Standard MSRP 4277 49.50% IBM Standard MSRP 4280 49.50% IBM Standard MSRP 4880 4				
2499				
3722 39.50% IBM Standard MSRP 3758 44.50% IBM Standard MSRP 3759 39.50% IBM Standard MSRP 4003 24.50% IBM Standard MSRP 4003 24.50% IBM Standard MSRP 4274 24.50% IBM Standard MSRP 4274 24.50% IBM Standard MSRP 84274 24.50% IBM Standard MSRP 858N SW 5639 (NA1, etc) 49.50% IBM Standard MSRP 858N SW 5639 (FE1, etc) 2.50				
3758				
3759 39.50% IBM Standard MSRP 4003 24.50% IBM Standard MSRP 4274 24.50% IBM Standard MSRP 4274 24.50% IBM Standard MSRP 5639 (NA1, etc) 49.50% IBM Standard MSRP 5639 (FE1, etc) 2.50% IBM Standard MSRP 5639				
4003 24.50% IBM Standard MSRP				
A274				
Services Storage Optimization Review Analysis of system performance and utilization - hosts, subsystem, network Review cost / performance Develop procuedures and processes to manage data growth Review retention and retrieval time Provide recommendations on tools, procedures, and brocesses Enterprise Disk Planning and Implementation Services for IBM Storage Plan and execute physical and logical installation *Per Statement of Work #Per Statement of Work				
Services Storage Optimization Review Analysis of system performance and utilization - hosts, subsystem, network Review cost / performance Develop procuedures and processes to manage data growth Review retention and retrieval time Provide recommendations on tools, procedures, and brocesses Enterprise Disk Planning and Implementation Services for IBM Storage Plan and execute physical and logical installation *Per Statement of Work Work 10.00% Based upon Formal Statement of Work 10.00% Based upon Formal Statement of Work *Per Statement of Work	Notwork Advisor			
Services Storage Optimization Review Analysis of system performance and utilization - hosts, subsystem, network Review cost / performance Develop procuedures and processes to manage data growth Review retention and retrieval time Provide recommendations on tools, procedures, and work 10.00% Based upon Formal Statement of Wor				
Analysis of system performance and utilization - hosts, subsystem, network Review cost / performance Develop procuedures and processes to manage data growth Review retention and retrieval time Provide recommendations on tools, procedures, and processes Provide recommendations on tools, procedures, and processes Plan and execute physical and logical installation Skills transfer and documentation *Per Statement of Work	DAIN SW	3039 (I L I, etc)	2.50 /6	IDIVI Staridard IVISINF
Analysis of system performance and utilization - hosts, subsystem, network Review cost / performance Develop procuedures and processes to manage data growth Review retention and retrieval time Provide recommendations on tools, procedures, and processes Provide recommendations on tools, procedures, and processes Plan and execute physical and logical installation Skills transfer and documentation #Per Statement of Work Work #Per Statement of Work ### ### ############################	Sarvicas			
Analysis of system performance and utilization - hosts, subsystem, network Review cost / performance Develop procuedures and processes to manage data growth Review retention and retrieval time Provide recommendations on tools, procedures, and processes Provide recommendations on tools, procedures, and processes *Per Statement of Work 10.00% Based upon Formal Statement of Work 10.00% *Enterprise Disk Planning and Implementation Services for IBM Storage Plan and execute physical and logical installation *Per Statement of Work 10.00% Based upon Formal Statement of Work 10.00% 10.00% Based upon Formal Statement of Work 10.00% 10.00% 10.00% 10.00% 10.00% 10.00% 10.00% 10.00% 10.00% 10.00% 10.00% 10.00% 10.00% 10.00% 10.00% 10.00% 10.00% 10.00% 10.00% 10.0				
Review cost / performance Develop procuedures and processes to manage data growth Review retention and retrieval time Provide recommendations on tools, procedures, and brocesses Plan and execute physical and logical installation Skills transfer and documentation Mid-Range Disk Planning and Implementation Services for IBM Storage Plan and execute physical and logical installation *Per Statement of Work Work 10.00% Based upon Formal Statement of Work 10.00% Based upon Formal Statement of Work *Per Statement of Work	<u> </u>	tion - hosts subsystem networ	ŀ	
Develop procuedures and processes to manage data growth Review retention and retrieval time Provide recommendations on tools, procedures, and processes Plan and execute physical and logical installation Skills transfer and documentation Mid-Range Disk Planning and Implementation Services for IBM Storage Plan and execute physical and logical installation *Per Statement of Work Work 10.00% Based upon Formal Statement of Work 10.00% Based upon Formal Statement of Work *Per Statement of Work Mid-Range Disk Planning and Implementation Services for IBM Storage Plan and execute physical and logical installation *Per Statement of Work *Per Statement of Work	, ,	tion - nosts, subsystem, networ	K	
Review retention and retrieval time Provide recommendations on tools, procedures, and processes Per Statement of Work 10.00% Based upon Formal Statement of Work		unage data growth		
Provide recommendations on tools, procedures, and processes *Per Statement of Work *Incomplete Disk Planning and Implementation Services for IBM Storage Plan and execute physical and logical installation *Per Statement of Work *Per Statement of Work *Per Statement of Work *Incomplete Disk Planning and Implementation Services for IBM Storage Plan and execute physical and logical installation *Incomplete Disk Planning and Implementation Services for IBM Storage Plan and execute physical and logical installation *Per Statement of Work *Per Statement of Work *Per Statement of Work		inage data growth		
Work 10.00% Based upon Formal Statement of Work Enterprise Disk Planning and Implementation Services for IBM Storage Plan and execute physical and logical installation *Per Statement of Work 10.00% Based upon Formal Statement of Work 10.00% Based upon Formal Statement of Work Mid-Range Disk Planning and Implementation Services for IBM Storage Plan and execute physical and logical installation *Per Statement of Work 10.00% Based upon Formal Statement of Work Mid-Range Disk Planning and Implementation Services for IBM Storage Plan and execute physical and logical installation *Per Statement of Work		lures and *Per Statement of		1
Enterprise Disk Planning and Implementation Services for IBM Storage Plan and execute physical and logical installation *Per Statement of Work 10.00% Based upon Formal Statement of Work 10.00% Based upon Formal Statement of Work Planning and Implementation Services for IBM Storage Plan and execute physical and logical installation *Per Statement of Per Stat	• •	•	10 00%	Based upon Formal Statement of Work
Plan and execute physical and logical installation *Per Statement of Work 10.00% Based upon Formal Statement of Work Mid-Range Disk Planning and Implementation Services for IBM Storage Plan and execute physical and logical installation *Per Statement of Per	00000000	VVOIR	10.0076	Based upon i official Statement of Work
Plan and execute physical and logical installation *Per Statement of Work 10.00% Based upon Formal Statement of Work Mid-Range Disk Planning and Implementation Services for IBM Storage Plan and execute physical and logical installation *Per Statement of Per	nternrise Disk Planning and Implement	tation Services for IRM Storag	ne	1
*Per Statement of Work 10.00% Based upon Formal Statement of Work 10.00% Based upon Formal Statement of Work #Id-Range Disk Planning and Implementation Services for IBM Storage Plan and execute physical and logical installation *Per Statement of Per Statement of	· · · · · · · · · · · · · · · · · · ·		<u>, , , , , , , , , , , , , , , , , , , </u>	
Skills transfer and documentation Work 10.00% Based upon Formal Statement of Work Mid-Range Disk Planning and Implementation Services for IBM Storage Plan and execute physical and logical installation *Per Statement of	Tan and exceute physical and logical insta			<u> </u>
Mid-Range Disk Planning and Implementation Services for IBM Storage Plan and execute physical and logical installation *Per Statement of	Skills transfer and documentation		10 00%	Based upon Formal Statement of Work
Plan and execute physical and logical installation *Per Statement of	Same transfer and documentation	VVOIR	10.00/0	Daged apon i offiai Statement of Work
Plan and execute physical and logical installation *Per Statement of	Mid-Range Disk Planning and Implemen	tation Services for IRM Store	nα	
*Per Statement of	<u> </u>	·	96	
	and execute physical and logical insta			T
Skills transfor and decumentation I/Nork I 10 000/ IDaged upon Farrer Chatage and at Mark	Skills transfer and documentation	Work	10.00%	Based upon Formal Statement of Work

Backup/Restore Health Check for Tivoli Storage N	lanager / NBU	<u> </u>	
Data collection on process logs, operations, configura	ations, system logs		
Evaluation of master and media servers			
Recommended tuning options			
Recoommendations on policy and scheduling options	i		
	*Per Statement of		
Recommendations for disk and tape backup options	Work	10.00%	Based upon Formal Statement of Work
Design Review Services for Data Facility Storage	Management Syste	m	
Analysis and review of DFSMS			
Best practice implementation of DFSMS system			
	*Per Statement of		
Skills transfer	Work	10.00%	Based upon Formal Statement of Work
Open Systems Migration Planning and Implement			
Development of a volume migration and placement st	trategy		
Migration of data			_
Initialization of old source volumes		1	
	*Per Statement of		
Verification of data migration	Work	10.00%	Based upon Formal Statement of Work
	1 11 2 1		
Mainframe Data Migration Planning and Implemen	itation Services		
Installation of TDMF Software			
Development of volume migration and placement plan	n		
Initialization of old source volumes	T.= -	T	T
	*Per Statement of		
Verification of data migration	Work	10.00%	Based upon Formal Statement of Work
Products	Part Number	Customer Discount % off MSRP	Description of MSRP
IBM PureFlex System			
*Please note: A full product list can be supplied along with spec	ific pricing upon request.	ı	T
IDM Dura Floy Systems Book 9 Changin (and 401)			
IBM PureFlex Systems Rack & Chassis (eg. 42U			
Rack, Chassis, Integrated Management Module,	*Available Uses		
System Manager, Power Supplies, Fans, CMM	*Available Upon		
• • • • • • • • • • • • • • • • • • • •	Doguest	22 500/	IDM Ctanaland MCDD
Module)	Request	32.50%	IBM Standard MSRP
Module) BM PureFlex Systems (eg.x220, x240, x260, x440,	*Available Upon		
Module) BM PureFlex Systems (eg.x220, x240, x260, x440,		32.50% 32.50%	IBM Standard MSRP IBM Standard MSRP
Module) IBM PureFlex Systems (eg.x220, x240, x260, x440, x460 Compute Nodes)	*Available Upon Request	32.50%	
Module) IBM PureFlex Systems (eg.x220, x240, x260, x440, x460 Compute Nodes) Third Party Software (must be sold as part of an II	*Available Upon Request	32.50%	
Module) IBM PureFlex Systems (eg.x220, x240, x260, x440, x460 Compute Nodes) Third Party Software (must be sold as part of an II	*Available Upon Request	32.50% n)	IBM Standard MSRP
Module) IBM PureFlex Systems (eg.x220, x240, x260, x440, x460 Compute Nodes) Third Party Software (must be sold as part of an II VMware Software VMware Software	*Available Upon Request	32.50% n) 24.50%	IBM Standard MSRP Manufacturer MSRP
Module) IBM PureFlex Systems (eg.x220, x240, x260, x440, x460 Compute Nodes) Third Party Software (must be sold as part of an II	*Available Upon Request	32.50% n)	IBM Standard MSRP

	1		
Citrix Software			
Citrix Software		38.50%	Manufacturer MSRP
			Manufacturer MSRP
Citrix Support & Maintenance		12.50%	
Training		7.50%	Manufacturer MSRP
Services			
* All services pricing is highly dependent upon the size of the env most in demand offerings associated with these platforms. Virtualization Assessment and Design Services	ironment and must be for	mally "scoped" b	y Sirius. Services below are a sampling of Siriu
Capacity Analyis		10.00%	Based upon Formal Statement of Work
Asset Review		10.0076	Based upon i offilal Statement of Work
	*Per Statement of		
Virtual Machine Candidacy Report & Design	Work		
Storage Assessment & Design	_		
Virtualization Strategy Report			
Virtualization Implementation Services			
leading at the Orafic wester and Okilla Tarasfee		40.000/	December 5 and 100 at a month of 100 and
Implementation, Configuration, and Skills Transfer	_	10.00%	Based upon Formal Statement of Work
VMware vSphere, Red Hat Enterprise Virtualization,	*Per Statement of		
Microsoft Hyper-V	-Work		
P2V Conversions			
Storage Assessment & Design			
Documentation			
Virtualization Health Check Services			
Interviews with Key Stakeholders		10.00%	Based upon Formal Statement of Work
	*Per Statement of	10.00%	Based upon Formal Statement of Work
In depth Diagnostics and Analysis	Work		
Findings and Recommendations Formal Report	VVOIK		
Best Practices Recommendations			
Virtual Desktop Infrastructure Assessment and De	l esign Services		<u> </u>
Analysis of Desktop Delivery Methods, Use Cases,			
and User Applications		10.00%	Based upon Formal Statement of Work
In depth analysis and design; server, storage,	*Per Statement of		
network	Work		
Findings and Recommendations Formal Report			
Best Practices Recommendations			
Virtual Backup and Recovery Assessment Service	es		
Assess current backup requirements		10.00%	Based upon Formal Statement of Work
Recovery Point and Recovery Time Objective	*Per Statement of		
Analysis			
Retention Policies	Work		
Best Practices Recommendations	1		
Microsoft Exchange Migration and Upgrade Servi	res .		<u> </u>
	UE3	10.000/	Recodumen Formal Statement of World
Development of a migration plan	_	10.00%	Based upon Formal Statement of Work
Active Directory Health Check	*Don Ctatama t - (
Client Configuration	*Per Statement of		

Mailbox Migration Services	Work		
Server Implementation and Configuration			
Services			
Installation and configuration		10.00%	Based upon Formal Statement of Work
Operating System Installation and Tuning	*Per Statement of	10.0070	Daesa apon i emiai etatement ei vvent
Rapid Deployment Strategies	Work		
Image Management			
Blade Server Implementation and Configuration	on Services		
Installation and configuration		10.00%	Based upon Formal Statement of Work
Operating System Installation and Tuning	*Per Statement of		
Rapid Deployment Strategies	Work		
mage Management			
Systems Management Implementation Service	es	10.0001	<u> </u>
Initial Setup & Integration		10.00%	Based upon Formal Statement of Work
IBM Systems Director, HP Insight Manager,	*Per Statement of		
Microsoft SCOM, SCCM	Work		
Best Practices			
Documenation & Skills Transfer			
		Customer	
		Discount %	
Products	Part Number	off MSRP	Description of MSRP
Troducts	T dit Hamber	OH MORE	Description of more
Information Management (All Licensing & Rene	ewal Part Numbers)		
,			
	I^Available Upon		
IBM Initiate	*Available Upon Request	19.00%	Based upon IBM MSRP, PPA BL Level
IBM Initiate	Request	19.00%	Based upon IBM MSRP, PPA BL Level
	·	19.00% 19.02%	Based upon IBM MSRP, PPA BL Level Based upon IBM MSRP, PPA BL Level
	Request *Available Upon		
IBM Atlas Disposal/Governance Management	Request *Available Upon Request		
BM Atlas Disposal/Governance Management	Request *Available Upon Request *Available Upon	19.02%	Based upon IBM MSRP, PPA BL Level
BM Atlas Disposal/Governance Management	Request *Available Upon Request *Available Upon Request	19.02%	Based upon IBM MSRP, PPA BL Level
BM Atlas Disposal/Governance Management BM Case Manager	*Available Upon Request *Available Upon Request *Available Upon	19.02% 19.00%	Based upon IBM MSRP, PPA BL Level Based upon IBM MSRP, PPA BL Level
IBM Atlas Disposal/Governance Management IBM Case Manager IBM Content Manager	*Available Upon Request	19.02% 19.00%	Based upon IBM MSRP, PPA BL Level Based upon IBM MSRP, PPA BL Level
IBM Atlas Disposal/Governance Management IBM Case Manager IBM Content Manager IBM Cognos Business Intelligence	*Available Upon Request *Available Upon Request *Available Upon Request *Available Upon Request *Available Upon	19.02% 19.00% 19.00% 18.00%	Based upon IBM MSRP, PPA BL Level Based upon IBM MSRP, PPA BL Level Based upon IBM MSRP, PPA BL Level
IBM Atlas Disposal/Governance Management IBM Case Manager IBM Content Manager IBM Cognos Business Intelligence	Request *Available Upon Request	19.02% 19.00%	Based upon IBM MSRP, PPA BL Level Based upon IBM MSRP, PPA BL Level Based upon IBM MSRP, PPA BL Level
IBM Atlas Disposal/Governance Management IBM Case Manager IBM Content Manager IBM Cognos Business Intelligence IBM SPSS Collaboration Automation	Request *Available Upon	19.02% 19.00% 19.00% 18.00%	Based upon IBM MSRP, PPA BL Level
IBM Atlas Disposal/Governance Management IBM Case Manager IBM Content Manager IBM Cognos Business Intelligence IBM SPSS Collaboration Automation	Request *Available Upon Request	19.02% 19.00% 19.00% 18.00%	Based upon IBM MSRP, PPA BL Level
BM Atlas Disposal/Governance Management BM Case Manager BM Content Manager BM Cognos Business Intelligence BM SPSS Collaboration Automation BM Commonstore	Request *Available Upon	19.02% 19.00% 19.00% 18.00% 19.00%	Based upon IBM MSRP, PPA BL Level
IBM Atlas Disposal/Governance Management IBM Case Manager IBM Content Manager IBM Cognos Business Intelligence IBM SPSS Collaboration Automation IBM Commonstore	Request *Available Upon Request	19.02% 19.00% 19.00% 18.00%	Based upon IBM MSRP, PPA BL Level
BM Atlas Disposal/Governance Management BM Case Manager BM Content Manager BM Cognos Business Intelligence BM SPSS Collaboration Automation BM Commonstore BM Content Analytics	Request *Available Upon Request	19.02% 19.00% 19.00% 18.00% 19.31% 19.00%	Based upon IBM MSRP, PPA BL Level
IBM Atlas Disposal/Governance Management IBM Case Manager IBM Content Manager IBM Cognos Business Intelligence IBM SPSS Collaboration Automation IBM Commonstore IBM Content Analytics	Request *Available Upon Request	19.02% 19.00% 19.00% 18.00% 19.00%	Based upon IBM MSRP, PPA BL Level
IBM Atlas Disposal/Governance Management IBM Case Manager IBM Content Manager IBM Cognos Business Intelligence IBM SPSS Collaboration Automation IBM Commonstore IBM Content Analytics IBM Content Collector	Request *Available Upon Request	19.02% 19.00% 19.00% 18.00% 19.31% 19.00% 18.50%	Based upon IBM MSRP, PPA BL Level
IBM Atlas Disposal/Governance Management IBM Case Manager IBM Content Manager IBM Cognos Business Intelligence IBM SPSS Collaboration Automation IBM Commonstore IBM Content Analytics IBM Content Collector	Request *Available Upon Request	19.02% 19.00% 19.00% 18.00% 19.31% 19.00%	Based upon IBM MSRP, PPA BL Level
BM Atlas Disposal/Governance Management BM Case Manager BM Content Manager BM Cognos Business Intelligence BM SPSS Collaboration Automation BM Commonstore BM Content Analytics BM Content Collector BM/DB2 Content Manager	Request *Available Upon	19.02% 19.00% 19.00% 18.00% 19.31% 19.00% 18.50% 18.86%	Based upon IBM MSRP, PPA BL Level Based upon IBM MSRP, PPA BL Level
IBM Atlas Disposal/Governance Management IBM Case Manager IBM Content Manager IBM Cognos Business Intelligence IBM SPSS Collaboration Automation IBM Commonstore IBM Content Analytics IBM Content Collector IBM/DB2 Content Manager	*Available Upon Request	19.02% 19.00% 19.00% 18.00% 19.31% 19.00% 18.50%	Based upon IBM MSRP, PPA BL Level
IBM Initiate IBM Atlas Disposal/Governance Management IBM Case Manager IBM Content Manager IBM Cognos Business Intelligence IBM SPSS Collaboration Automation IBM Commonstore IBM Content Analytics IBM Content Collector IBM/DB2 Content Manager IBM Data Management/Optim IBM DataCap	Request *Available Upon	19.02% 19.00% 19.00% 18.00% 19.31% 19.00% 18.50% 18.86%	Based upon IBM MSRP, PPA BL Level Based upon IBM MSRP, PPA BL Level

	*Available Upon		
IBM Data Mart	Request	30.22%	Based upon IBM MSRP, PPA BL Level
	*Available Upon		
IBM DB2	Request	19.00%	Based upon IBM MSRP, PPA BL Level
	*Available Upon		
IBM DB2 Connect	Request	19.00%	Based upon IBM MSRP, PPA BL Level
	*Available Upon		
IBM InfoSphere	Request	19.09%	Based upon IBM MSRP, PPA BL Level
	*Available Upon		
IBM FileNet	Request	18.83%	Based upon IBM MSRP, PPA BL Level
	*Available Upon		
IBM Informix	Request	19.06%	Based upon IBM MSRP, PPA BL Level
	*Available Upon		
IBM Smart Analytics	Request	19.03%	Based upon IBM MSRP, PPA BL Level
	*Available Upon		
IBM Netezza	Request	16.50%	Based upon IBM MSRP, PPA BL Level
IDM O	*Available Upon	40.000	
IBM Open Pages	Request	19.00%	Based upon IBM MSRP, PPA BL Level
IDM Decidentian !	*Available Upon	40.0007	B
IBM Production Imaging	Request	18.92%	Based upon IBM MSRP, PPA BL Level
IDAA AL SUL S	*Available Upon	40.000/	
IBM Algorithmics	Request	18.00%	Based upon IBM MSRP, PPA BL Level
Lotus (All Licensing & Renewal Part Num	<u> </u>	1	1
1 514 1 6	*Available Upon		
IBM Lotus Connections	Request	17.38%	Based upon IBM MSRP, PPA BL Level
	*Available Upon		
IBM Lotus Domino	Request	19.03%	Based upon IBM MSRP, PPA BL Level
IDAAL 4 F O	*Available Upon	40.000/	
IBM Lotus EasySync	Request	19.00%	Based upon IBM MSRP, PPA BL Level
IDM F	*Available Upon	40.000/	D I IDMANORD BRADILL I
IBM Forms Server	Request	19.00%	Based upon IBM MSRP, PPA BL Level
IDAAL 4 E 15	*Available Upon	40.070/	D I IDMANORD DDA DI I
IBM Lotus Expeditor	Request	18.67%	Based upon IBM MSRP, PPA BL Level
IDM Latus Favordations	*Available Upon	19.01%	December 2010 MANORD DDA DI Level
IBM Lotus Foundations	Request *Available Upon	19.01%	Based upon IBM MSRP, PPA BL Level
IBM Lotus Mobile Connect	•	18.90%	Based upon IBM MSRP, PPA BL Level
IBIVI Lotus Mobile Conflect	Request *Available Upon	16.90%	Based upon ibivi MSRP, PPA BL Level
IPM Latua Quiakr		10.049/	Based upon IBM MSRP, PPA BL Level
IBM Lotus Quickr	Request *Available Upon	19.04%	Based upon ibivi MSRP, PPA BL Level
IBM Web Content Manager	Request	17.75%	Based upon IBM MSRP, PPA BL Level
IBM Web Content Manager	*Available Upon	17.7370	Based upon Ibivi WSRP, PPA BL Level
IBM Lotus Sametime	Request	18.84%	Based upon IBM MSRP, PPA BL Level
IDIVI LUIUS SAITIEIIITIE	Nequest	10.0470	Dased upon ibivi ivione, PEA DL Level
IBM Rational (All Licensing & Renewal P	Part Numbers)		1
Tow National (All Licensing & Neilewal P	*Available Upon		
All IBM Rational Products	Request	18.93%	Based upon IBM MSRP, PPA BL Level
All IDM National Floudots	*Available Upon	10.3376	Dased upon ibivi worr, FFA bt Level
D0978LL	Request	26.81%	Based upon IBM MSRP, PPA BL Level
DU3/OLL	Ivednesi	20.01%	Daded upon ibivi wicht, FFA be Level
IDM Tireli (All Licensia e O Deservicio d	Ni. usala a usa)		1
IBM Tivoli (All Licensing & Renewal Part	numbers)		

Sirius	Computer	Solutions,	Inc.
--------	----------	------------	------

	la a a a a a	1	
IDMT: I'OL III	*Available Upon	40.000/	
IBM Tivoli Cloudburst	Request	19.00%	Based upon IBM MSRP, PPA BL Level
IDAAL 6	*Available Upon	40.000/	
IBM Information Archive	Request	19.00%	Based upon IBM MSRP, PPA BL Level
	*Available Upon		
IBM Tivoli Maximo	Request	18.57%	Based upon IBM MSRP, PPA BL Level
	*Available Upon		
IBM Tivoli Netcool	Request	19.01%	Based upon IBM MSRP, PPA BL Level
	*Available Upon		
IBM AppScan	Request	19.11%	Based upon IBM MSRP, PPA BL Level
	*Available Upon		
IBM Service Delivery Manager	Request	33.41%	Based upon IBM MSRP, PPA BL Level
	*Available Upon		
IBM Tivoli SmartCloud	Request	16.49%	Based upon IBM MSRP, PPA BL Level
	*Available Upon		
IBM Tivoli Composite Application Manger	Request	18.50%	Based upon IBM MSRP, PPA BL Level
	*Available Upon		
E0F3LLL	Request	19.09%	Based upon IBM MSRP, PPA BL Level
	*Available Upon		
IBM Security Identity and Acces Assurance	Request	17.76%	Based upon IBM MSRP, PPA BL Level
	*Available Upon		
IBM Tivoli Key Lifecycle Manager	Request	16.84%	Based upon IBM MSRP, PPA BL Level
	*Available Upon		
IBM Security Information and Event Manager	Request	19.00%	Based upon IBM MSRP, PPA BL Level
	*Available Upon		
IBM Tivoli Storage Manager - Flashcopy	Request	27.73%	Based upon IBM MSRP, PPA BL Level
-	*Available Upon		
IBM Tivoli Storage Manager	Request	17.68%	Based upon IBM MSRP, PPA BL Level
	*Available Upon		
D0BM9LL	Request	22.26%	Based upon IBM MSRP, PPA BL Level
	*Available Upon		
IBM Tivoli Access Manager	Request	18.88%	Based upon IBM MSRP, PPA BL Level
-	*Available Upon		
IBM Tivoli Business Service Manager	Request	19.00%	Based upon IBM MSRP, PPA BL Level
<u> </u>	*Available Upon		
IBM Tivoli Application Dependency Manager	Request	19.00%	Based upon IBM MSRP, PPA BL Level
	*Available Upon		
IBM Tivoli Directory Integrator	Request	19.04%	Based upon IBM MSRP, PPA BL Level
, ,	*Available Upon		
IBM Tivoli EndPoint Manager	Request	17.31%	Based upon IBM MSRP, PPA BL Level
: · · · · · · · · · · · · · · · · · · ·	*Available Upon		· ·
IBM Tivoli Federated Identity Manager	Request	18.98%	Based upon IBM MSRP, PPA BL Level
	*Available Upon		
IBM Tivoli Identity and Access Manager	Request	27.02%	Based upon IBM MSRP, PPA BL Level
an indiana, and indiana manage.	*Available Upon	=: :0= /3	
IBM Tivoli Monitoring	Request	18.54%	Based upon IBM MSRP, PPA BL Level
<u>-</u>	*Available Upon	1210.70	
IBM Tivoli Netcool	Request	18.50%	Based upon IBM MSRP, PPA BL Level
	*Available Upon	. 0.0070	
IBM Tivoli Omnibus	Request	20.55%	Based upon IBM MSRP, PPA BL Level
ID.II. TIVOR OTHERDOO	*Available Upon	20.0070	Sacoa apon isin mora , i i A DE Level
IBM Tivoli Usage and Accounting Manager	Request	19.00%	Based upon IBM MSRP, PPA BL Level
IDIVI TIVOII OSAGE AND ACCOUNTING MANAGE	Γιτοφασόι	13.0070	IDadod apoli ibivi worki , i i A DE Eevel

	*Available Upon		_
IBM Tivoli Provisioning Manager	Request	19.00%	Based upon IBM MSRP, PPA BL Level
	*Available Upon	1010070	, , , , , , , , , , , , , , , , , , , ,
IBM Tivoli Security Operations Manager	Request	18.91%	Based upon IBM MSRP, PPA BL Level
•	*Available Upon		
IBM Tivoli Service Automation Manager	Request	19.00%	Based upon IBM MSRP, PPA BL Level
	*Available Upon		
IBM System Storage Archive Manager	Request	20.55%	Based upon IBM MSRP, PPA BL Level
	*Available Upon		
IBM Tivoli Storage Productivity Center	Request	19.00%	Based upon IBM MSRP, PPA BL Level
	*Available Upon		
IBM Tivoli System Automation	Request	19.00%	Based upon IBM MSRP, PPA BL Level
	*Available Upon		
IBM Tivoli Workload Scheduler	Request	18.29%	Based upon IBM MSRP, PPA BL Level
	*Available Upon		
IBM System Storage San Volume Controller	Request	16.50%	Based upon IBM MSRP, PPA BL Level
	*Available Upon		
E0HUULL E0HUULL	Request	18.09%	Based upon IBM MSRP, PPA BL Level
Websphere (All Licensing & Renewal Part Numbers			
	*Available Upon		
IBM Websphere Cast Iron	Request	19.00%	Based upon IBM MSRP, PPA BL Level
	*Available Upon		
IBM Communications Server	Request	18.95%	Based upon IBM MSRP, PPA BL Level
	*Available Upon		
IBM iLog	Request	18.20%	Based upon IBM MSRP, PPA BL Level
	*Available Upon		
IBM Worklight	Request	16.50%	Based upon IBM MSRP, PPA BL Level
	*Available Upon		
IBM Mobile Portal Accelerator	Request	19.00%	Based upon IBM MSRP, PPA BL Level
	*Available Upon		
IBM Websphere MQ	Request	17.27%	Based upon IBM MSRP, PPA BL Level
	*Available Upon		
IBM Websphere Message Broker	Request	18.76%	Based upon IBM MSRP, PPA BL Level
	*Available Upon		
E02AULL	Request	21.43%	Based upon IBM MSRP, PPA BL Level
	*Available Upon		
IBM Websphere Process Server	Request	19.00%	Based upon IBM MSRP, PPA BL Level
IDM D. A. B. C. O. A.	*Available Upon	10 500/	
IBM Pure Application System	Request	16.50%	Based upon IBM MSRP, PPA BL Level
	*Available Upon		
IBM Websphere	Request	18.84%	Based upon IBM MSRP, PPA BL Level
	*Available Upon	04.000	Decederate IDM MODE SEA SUL
D55WJLL	Request	21.99%	Based upon IBM MSRP, PPA BL Level
	*Available Upon	00.000	D IDMANOS 35: 5: :
E025DLL	Request	22.08%	Based upon IBM MSRP, PPA BL Level
	*Available Upon		
D59FLLL	Request	21.63%	Based upon IBM MSRP, PPA BL Level
	*Available Upon		
WebSphere Datapower	Request	16.00%	Based upon IBM MSRP, PPA BL Level
Other (All Licensing & Renewal Part Numbers)			

	,		
	*Available Upon		
IBM Real-Time Compression	Request	16.50%	Based upon IBM MSRP, PPA BL Level
	*Available Upon		
IBM LoadLeveler	Request	16.50%	Based upon IBM MSRP, PPA BL Level
IDM OVO () VIV	*Available Upon	40.040/	
IBM SVC for XIV	Request	18.21%	Based upon IBM MSRP, PPA BL Level
IDM O I'	*Available Upon	40 500/	
IBM Sterling	Request	19.50%	Based upon IBM MSRP, PPA BL Level
IDAA Hada a	*Available Upon	40.000/	D I IDAAAAODD DDA DI I
IBM Unica	Request	19.00%	Based upon IBM MSRP, PPA BL Level
	*Available Upon		
Complete Enterprise Option (CEO) (All Licensing)	Request Port Nurse	h = ==>	
Complete Enterprise Option (CEO) (All Licensing 8		oers)	T
OFO Dusings Callaboration Double Dundle	*Available Upon	47.500/	Deced was IRM MCDD, DDA DI Level
CEO Business Collaboration Portfolio Bundle	Request	17.50%	Based upon IBM MSRP, PPA BL Level
OFO Community College and the	*Available Upon	40.000/	December 1984 MODD, DDA DI Level
CEO Community Collaboration	Request	19.00%	Based upon IBM MSRP, PPA BL Level
OFO Fabrared Orllah antica Denalla	*Available Upon	40.500/	D I IDAAAAODO DDA DI I
CEO Enhanced Collaboration Bundle	Request	18.50%	Based upon IBM MSRP, PPA BL Level
0501 (0) (0)	*Available Upon	40.500/	D I IDAAAAODO DDA DI I
CEO Lotus Communications Bundle	Request	18.50%	Based upon IBM MSRP, PPA BL Level
DD0 050	*Available Upon	40.000/	D I IDAAAAODD DDA DI I
DB2 CEO	Request	19.00%	Based upon IBM MSRP, PPA BL Level
	*Available Upon	40.000/	
Messaging Plus Portal CEO	Request	19.00%	Based upon IBM MSRP, PPA BL Level
SaaS Solutions (All Licensing & Renewal Part	*Available Upon		
Numbers)	Request	2.50%	Based upon IBM MSRP, PPA BL Level
•			
Services	•		
IBM Software Services			
	*Per Statement of		
Installation of IBM Software Products	Work	33.00%	Based upon Formal Statement of Work
	*Per Statement of		'
Miantenance and Support of IBM Software Products	Work	24.50%	Based upon Formal Statement of Work
	*Per Statement of		
Product Training for IBM Software (hourly)	Work	22.50%	Based upon Formal Statement of Work
3	*Per Statement of		
Software Architect	Work	20.50%	Based upon Formal Statement of Work
	*Per Statement of	20.0070	
Software Developer	Work	31.50%	Based upon Formal Statement of Work
Commune Developer	*Per Statement of	0110070	
Project Manager	Work	33.50%	Based upon Formal Statement of Work
1 Tojout Managor	VVOIR	00.0070	Based apon i official etatement of Werk
IBM Hardware Maintenance	1		L
Power Series	N/A	13.00%	IBM Standard MSRP
System Storage	N/A	13.00%	IBM Standard MSRP
System X	N/A	13.00%	IBM Standard MSRP
System Z	N/A	13.00%	IBM Standard MSRP
		.0.0070	
IBM Software Support & Maintenance	1		<u> </u>
IBM System i SWMA	N/A	7.50%	IBM Standard MSRP
IBM System p SWMA	N/A	17.50%	IBM Standard MSRP
IDIVI OYSIGIII P OVVIVIA	14/77	17.0070	IDM Standard MSIXF

IBM System Storage	N/A	13.00%	IBM Standard MSRP
IBM Remote Technical Support Services			
Support Line Disk/Tape & SAN/NAS	N/A	21.00%	IBM Standard MSRP
MCP	N/A	21.00%	IBM Standard MSRP
Linux Support Line	N/A	7.50%	IBM Standard MSRP
Support Line for Windows/Linux OS	N/A	7.50%	IBM Standard MSRP
Support Line for MS Applications	N/A	7.50%	IBM Standard MSRP
Support Line for VMware	N/A	7.50%	IBM Standard MSRP
IBM Education			
IBM Education Pack (\$0-\$5,000)	N/A	4.50%	IBM Standard MSRP
IBM Education Pack (\$5,001-\$10,000)	N/A	9.50%	IBM Standard MSRP
IBM Education Pack (Greater than \$10,000)	N/A	11.00%	IBM Standard MSRP